

# Q3-2024

INTERIM REPORT



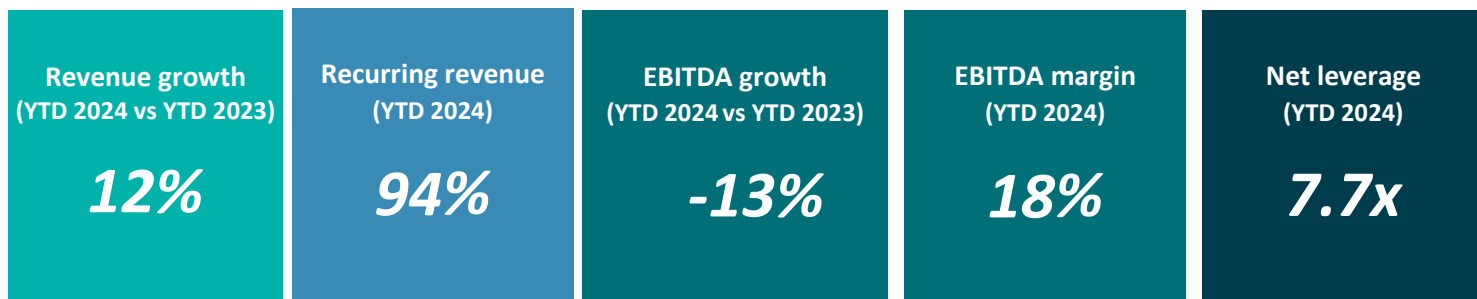
Litt mer **overskudd**

## Content

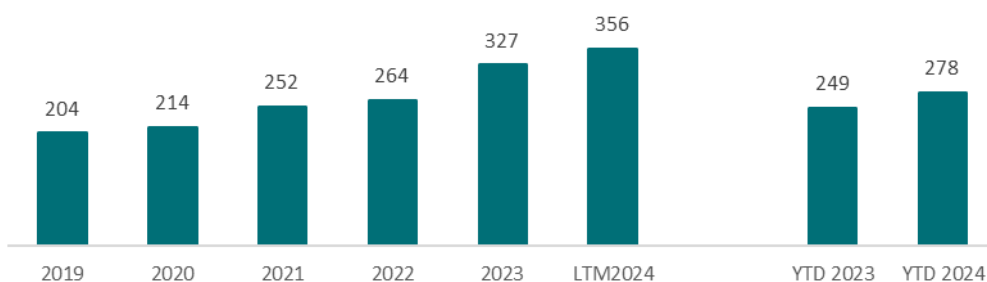
<b>Key Figures</b>	<b>3</b>
<b>Management Comments</b>	<b>4</b>
<b>Condensed Consolidated Interim Financial Statement</b>	<b>6</b>
<b>Financial Statement of the Parent Company</b>	<b>12</b>
<b>EBITDA (Adjusted)</b>	<b>15</b>
<b>Contact Information – Investor Relations</b>	<b>16</b>



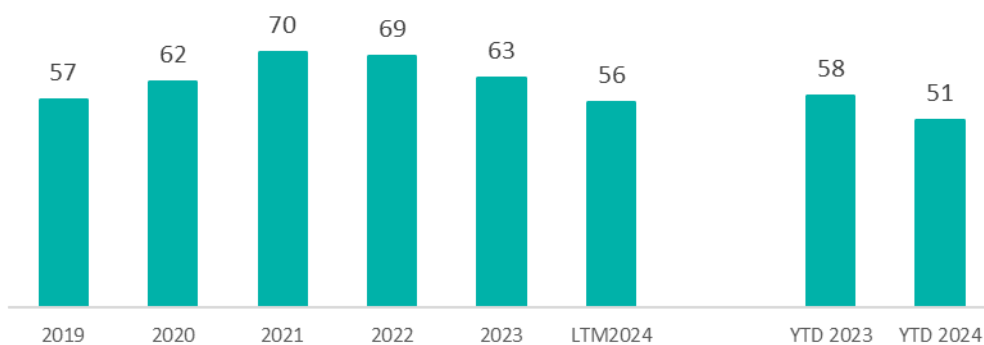
## Duett Software Group – Key Figures<sup>1</sup>



### Pro-forma Revenues (mNOK)



### Pro-forma adjusted EBITDA (mNOK)



1) The Key Figures include financials for the subsidiary Skyhost ApS acquired in 2021, and Taskline AS acquired in 2023. Adjusted EBITDA is EBITDA adjusted for leasing costs, depreciation & amortization and one-off costs (please refer to calculation on page 15).

# Duett Software Group – Management Comments

2024 is another year where Duett Software Group (DSG) is focused on innovation, product investments and release of new functionalities for the benefit of our customers. Group revenues grew at 12% year-to-date compared to year-to-date last year.

## Financial development

Revenues year-to-date Q3 2024 reached 278 mNOK, an increase of 12% compared to same period in 2023. Recurring revenues increased from 229 mNOK to 262 mNOK, an increase of 15 % compared to the same period in 2023. Isolated for Q3 2024, recurring revenues were 79 mNOK, representing a decrease of 5% compared to the same period in the previous year, and accounting for approximately 94% of total revenues in the quarter. Please note that a significant portion of transactional based revenues were reported in Q3-2023, but in Q2-2024 when the services were delivered; on a like-for-like basis, Q3-2024 recurring revenues increased 9%.

EBITDA, adjusted, (please refer to definition on page 15) for year-to-date 2024 is 51 mNOK (with 18% margin), a decrease of 13 % compared to the same period in 2023 driven mainly by higher operating expenses related to continued investment in R&D. Please note that a higher level of permitted one-off deductible items increased EBITDA for YTD-2023, meaning that on a like-for-like basis, EBITDA decreased 3% from year-to-date 2023 to year-to-date 2024.

## Duett AS

The subsidiary Duett had revenues for year-to-date 2024 of 246 mNOK vs 218 mNOK in 2023, and the increase of 13% is related to higher recurring revenues of 234 mNOK, an increase of 16%.

## Skyhost ApS

The subsidiary Skyhost ApS shows steady growth in Denmark and continues to maintain sound margins. Revenues year-to-date 2024 are 33 mNOK, an increase of 22% compared to the same period in 2023.

## Taskline AS

In June 2023, Duett Software Group expanded the company portfolio with the acquisition of Taskline AS. The subsidiary offers complete task assignment management and quality assurance software and can be integrated directly with Duett software as well as most ERP systems on the market. So far, the revenue contribution in 2024 is limited as the company is still in an initial phase of growth with customer volumes increasing as planned.

## Significant events – incl principal risks, uncertainties and related parties' significant transactions

On September 13<sup>th</sup>, DSG signed a binding agreement regarding the strategic acquisition of Traede (traede.com), a Danish-based software company providing cloud ERP solutions to brands, wholesalers and retailers across the Nordics. This acquisition marks DSG's commitment to the e-commerce and retail verticals, reinforcing its growth strategy in Norway and across the Nordic region. The acquisition was closed on October 9<sup>th</sup>, i.e. post Q3'2024. Related to the acquisition, DSG has established the subsidiary Duett Software Denmark Aps to optimize operations in Denmark. The acquisition required no debt financing, and a share capital increase was completed in connection with the acquisition of Traede ApS. Please refer to Euronext (OSE) for stock exchange press releases related to the signing (September 13<sup>th</sup>) and the closing (October 10<sup>th</sup>) of the acquisition, respectively.

Also, a subsidiary of DSG, Duett Software Poland Sp. z o.o, was established in July to formalize the delivery of software development services from our Warsaw office to DSG entities in the Nordics.

For comprehensive coverage of business risks and uncertainties, we refer to the Duett Software Group Annual Report for 2023 that can be found on Euronext (OSE) or our website [duett.no](https://duett.no).

# Condensed Consolidated Interim Financial Statement

## Condensed consolidated Statement of Profit and Loss (IFRS)

In NOK

	Note	Q3-2024	Q3-2023	YTD 2024	YTD 2023
<b>Revenue</b>		<b>84 157 301</b>	<b>89 236 596</b>	<b>277 693 563</b>	<b>248 725 205</b>
Materials, software and services		27 626 073	25 233 040	82 414 892	72 104 084
Salary and personell costs		45 198 051	29 358 334	108 635 406	83 532 864
Other operating expenses		3 542 304	20 596 765	36 923 717	40 862 253
Depreciation and amortizations		12 802 134	17 248 391	48 711 989	51 345 275
<b>Operating expenses</b>		<b>89 168 562</b>	<b>92 436 530</b>	<b>276 686 003</b>	<b>247 844 476</b>
<b>Operating profit/loss(-)</b>		<b>-5 011 261</b>	<b>-3 199 934</b>	<b>1 007 560</b>	<b>880 729</b>
Finance income		540 991	-4 673	781 380	438 548
Finance expenses		15 331 134	12 788 396	42 427 362	36 340 548
<b>Net Finance</b>		<b>-14 790 143</b>	<b>-12 793 069</b>	<b>-41 645 982</b>	<b>-35 902 000</b>
<b>Profit/loss(-) before tax</b>		<b>-19 801 404</b>	<b>-15 993 003</b>	<b>-40 638 422</b>	<b>-35 021 271</b>
Income tax expenses		-3 990 507	-3 518 461	-8 307 871	-7 708 346
<b>Profit/loss(-) after tax</b>		<b>-15 810 897</b>	<b>-12 474 543</b>	<b>-32 330 551</b>	<b>-27 312 925</b>
Attributable to:					
<b>Equity holders of the parent company</b>		<b>-15 810 897</b>	<b>-12 474 543</b>	<b>-32 330 551</b>	<b>-27 312 925</b>

## Condensed consolidated Statement of Comprehensive Income

In NOK

Consolidated statement of other comprehensive income	Q3-2024	Q3-2023	YTD 2024	YTD 2023
<b>Net profit/loss(-) after tax</b>	<b>-15 810 897</b>	<b>-12 474 543</b>	<b>-32 330 551</b>	<b>-27 312 925</b>
Items that will not be reclassified to profit and loss				
Foreign currency translation differences - foreign operations	5 980 769	-7 604 254	8 353 546	11 673 364
<b>Other comprehensive income for the period, net of tax</b>	<b>5 980 769</b>	<b>-7 604 254</b>	<b>8 353 546</b>	<b>11 673 364</b>
<b>Total comprehensive income for the period</b>	<b>-9 830 128</b>	<b>-20 078 797</b>	<b>-23 977 005</b>	<b>-15 639 561</b>
Attributable to:				
<b>Equity holders of the parent company</b>	<b>-9 830 128</b>	<b>-20 078 797</b>	<b>-23 977 005</b>	<b>-15 639 561</b>

# Condensed Consolidated Interim Financial Statement

## Condensed consolidated Statement of Financial Position (IFRS) 1/2

In NOK

	Note	30 September 2024	31 December 2023
<b>Non-current assets</b>			
Property and equipment		14 063 542	15 663 708
Intangible assets		306 769 258	324 532 255
Goodwill		440 166 705	435 621 303
Right of use assets		19 165 192	19 459 311
Deferred tax asset		0	0
Receivables		0	0
Other investments		0	0
<b>Total non-current assets</b>		<b>780 164 697</b>	<b>795 276 578</b>
<b>Current assets</b>			
Inventories		1 175 087	1 477 132
Accounts receivables		17 797 502	20 531 741
Other receivables and prepayments		18 397 855	17 737 384
Cash and deposits		41 469 067	39 018 911
<b>Total current assets</b>		<b>78 839 510</b>	<b>78 765 168</b>
<b>TOTAL ASSETS</b>		<b>859 046 777</b>	<b>874 041 745</b>

# Condensed Consolidated Interim Financial Statement

## Consolidated Statement of Financial Position (IFRS), 2/2

In NOK

	Note	30 September 2024	31 December 2023
<b>Equity</b>			
Share capital		3 528 132	3 493 200
Other paid in capital		384 235 955	368 770 887
<b>Total paid in capital</b>		<b>387 764 087</b>	<b>372 264 087</b>
<b>Other equity and exchange differences</b>			
Other equity and exchange differences		-183 171 066	-159 194 060
<b>Total other equity</b>		<b>-183 171 066</b>	<b>-159 194 060</b>
<b>Total equity</b>		<b>204 593 021</b>	<b>213 070 027</b>
<b>Non-current liabilities</b>			
Bonds		495 617 220	493 722 702
Lease liabilities		12 169 177	11 404 183
Deferred tax		55 460 257	59 486 996
<b>Total non-current liabilities</b>		<b>563 246 654</b>	<b>564 613 881</b>
<b>Current liabilities</b>			
Accounts payables		31 387 508	25 086 552
Lease liabilities		6 859 106	8 929 805
VAT and other public taxes		8 153 347	13 106 410
Current tax payable		-4 294 447	945 700
Prepaid revenue		12 341 365	14 313 443
Other current liabilities		36 760 223	33 975 929
<b>Total current liabilities</b>		<b>91 207 102</b>	<b>96 357 838</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>859 046 777</b>	<b>874 041 745</b>



# Condensed Consolidated Financial Statement

## Condensed consolidated Statement of Cashflows (IFRS)

In NOK

	YTD 2024	YTD 2023
<b>Operating activities</b>		
Profit/loss(-) before tax	-40 634 538	-35 021 273
Depreciation and amortization	48 711 989	51 171 516
Taxes Paid	-1 760 420	-3 724 721
Net finance	43 208 742	35 902 000
Change in:		
Inventory	370 263	-492 461
Trade payables	6 248 917	9 307 348
Trade receivables	3 073 236	-21 417 826
Prepaid revenue	-2 622 408	-2 371 713
Other net working capital	95 339	23 137 878
<b>Cashflow operating activities</b>	<b>56 691 120</b>	<b>56 490 748</b>
<b>Investing activities</b>		
Capitalized development costs	-15 071 031	-13 771 480
Purchase of tangible assets	-3 350 246	-9 355 685
Purchase of intangible assets	0	0
Net paid in business combinations	-67 238	0
<b>Cashflow investing activities</b>	<b>-18 488 515</b>	<b>-23 127 165</b>
<b>Financing activities</b>		
Bonds	0	0
Expenses related to establishment of bond	0	0
Repayment of debt	0	0
Payment of lease	-8 411 301	-9 136 810
Paid interest	-43 353 797	-34 140 911
Net change credit facility	0	0
Capital increase	15 500 000	0
<b>Cashflow financing activities</b>	<b>-36 265 098</b>	<b>-43 277 721</b>
<b>Net change in cash and cash equivalents</b>	<b>1 937 507</b>	<b>-9 914 138</b>
Cash and cash equivalents in the beginning of the period	39 018 911	58 844 134
Foreign currency translation differences for cash and cash	512 649	113 562
<b>Cash and cash equivalents in the end of the period</b>	<b>41 469 067</b>	<b>50 407 223</b>

# Condensed Consolidated Financial Statement

## Condensed consolidated Statement of changes in Equity (IFRS)

In NOK

	Note	Share capital	Premium fund	Exchange differences	Other equity	Total equity
<b>Opening balance on January 1 2023</b>		<b>3 493 200</b>	<b>368 770 887</b>	<b>8 480 165</b>	<b>-126 072 812</b>	<b>254 671 440</b>
New equity		0	0	0	0	0
Total comprehensive income for the period		0	0	11 623 175	-53 224 588	-41 601 413
<b>Closing balance on December 31 2023</b>		<b>3 493 200</b>	<b>368 770 887</b>	<b>20 103 340</b>	<b>-179 297 400</b>	<b>213 070 027</b>
<b>Opening balance on January 1 2024</b>		<b>3 493 200</b>	<b>368 770 887</b>	<b>20 103 340</b>	<b>-179 297 400</b>	<b>213 070 027</b>
Capital increase - not yet registered		34 932	15 465 068			15 500 000
Total comprehensive income for the period		0	0	8 353 546	-32 330 551	-23 977 005
<b>Closing balance on September 30 2024</b>		<b>3 528 132</b>	<b>384 235 955</b>	<b>28 456 886</b>	<b>-211 627 951</b>	<b>204 593 022</b>

# Condensed Consolidated Financial Statement

## Notes

### **1. General**

These condensed consolidated interim financial statements of Duett Software Group consist of the Company and its subsidiaries Duett AS, Skyhost ApS, Duett Software Poland Sp.zo.o, Duett Software Denmark ApS and Taskline AS, collectively referred to as the Group.

### **2. Basis for preparation**

These condensed consolidated interim financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting. The accounting policies applied in these condensed consolidated interim financial statements are the same as those applied in the 2023 Annual Financial Statements. The condensed consolidated interim financial statements do not include all the information required for complete annual consolidated financial statements and should be read in conjunction with the annual consolidated financial statements for 2023. These condensed consolidated interim financial statements are unaudited.

# Condensed Interim Financial Statement of the Parent Company

## Condensed Statement of Profit and Loss (NGAAP)

In NOK

Note	Q3-2024	Q3-2023	YTD 2024	YTD 2023
<b>Revenue</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Other operating expenses	864 043	1 731 311	6 094 698	4 031 961
<b>Operating expenses</b>	<b>864 043</b>	<b>1 731 311</b>	<b>6 094 698</b>	<b>4 031 961</b>
<b>Operating profit/loss(-)</b>	<b>-864 043</b>	<b>-1 731 311</b>	<b>-6 094 698</b>	<b>-4 031 961</b>
Finance income	934 095	1 228 970	2 709 476	3 393 485
Finance expenses	14 170 887	13 291 421	41 546 282	36 123 742
<b>Net Finance</b>	<b>-13 236 792</b>	<b>-12 062 451</b>	<b>-38 836 806</b>	<b>-32 730 257</b>
	0	0	0	0
<b>Profit/loss(-) before tax</b>	<b>-14 100 835</b>	<b>-13 793 762</b>	<b>-44 931 504</b>	<b>-36 762 218</b>
Income tax expenses	-3 102 184	-3 034 628	-9 884 931	-8 087 688
<b>Profit/loss(-) after tax</b>	<b>-10 998 651</b>	<b>-10 759 134</b>	<b>-35 046 573</b>	<b>-28 674 530</b>

# Condensed Interim Financial Statement of the Parent Company

## Condensed Statement of Financial Position (NGAAP)

	Note	30 September 2024	31 December 2023
<b>Non-current assets</b>			
Investment in group companies		808 196 632	808 044 979
<b>Total non-current assets</b>		<b>808 196 632</b>	<b>808 044 979</b>
<b>Current assets</b>			
Receivables group companies		38 168 651	53 189 663
Other receivables and prepayments		16 572	181 917
Cash and deposits		437 143	2 363 644
<b>Total current assets</b>		<b>38 622 366</b>	<b>55 735 224</b>
<b>TOTAL ASSETS</b>		<b>846 818 998</b>	<b>863 780 203</b>
<b>Equity</b>			
Share capital		3 528 132	3 493 200
Other paid in capital		384 235 955	368 770 887
<b>Total paid in capital</b>		<b>387 764 087</b>	<b>372 264 087</b>
<b>Other equity and exchange differences</b>			
Other equity and exchange differences		-82 722 538	-37 791 034
<b>Total other equity</b>		<b>-82 722 538</b>	<b>-37 791 034</b>
<b>Total equity</b>		<b>305 041 549</b>	<b>334 473 053</b>
<b>Non-current liabilities</b>			
Bonds		495 617 220	493 722 702
Deferred tax		1 381 006	1 381 006
<b>Total non-current liabilities</b>		<b>496 998 226</b>	<b>495 103 708</b>
<b>Current liabilities</b>			
Accounts payables		65 293	281 818
VAT and other public taxes		-406 323	0
Current tax payable		0	1 760 420
Intercompany liabilities		34 260 912	21 301 102
Other current liabilities		10 859 341	10 860 102
<b>Total current liabilities</b>		<b>44 779 223</b>	<b>34 203 442</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>846 818 998</b>	<b>863 780 203</b>

In NOK

# Condensed Interim Financial Statement of the Parent Company

## Condensed Statement of Cashflows (NGAAP)

In NOK

	YTD 2024	YTD 2023
<b>Operating activities</b>		
Profit/loss(-) before tax	-44 931 504	-36 762 218
Taxes Paid	-1 760 420	-4 581 237
Net finance	38 836 806	32 730 257
Change in:		
Trade payables	-216 525	4 749 412
Other net working capital	1 507 724	1 091 029
<b>Cashflow operating activities</b>	<b>-6 563 919</b>	<b>-2 772 757</b>
<b>Investing activities</b>		
Purchase of shares in subsidiaries	-151 653	-7 500 000
<b>Cashflow investing activities</b>	<b>-151 653</b>	<b>-7 500 000</b>
<b>Financing activities</b>		
Bonds	0	0
Expenses related to establishment of bond	0	0
Repayment of debt	0	0
Interest income	2 709 476	0
Paid interests	-41 401 227	3 393 485
Net change intercompany	27 980 823	48 767 528
Capital increase	15 500 000	0
<b>Cashflow financing activities</b>	<b>4 789 072</b>	<b>17 798 360</b>
<b>Net change in cash and cash equivalents</b>	<b>-1 926 500</b>	<b>7 525 603</b>
	2 363 644	251 763
Cash and cash equivalents in the beginning of the period		
<b>Cash and cash equivalents in the end of the period</b>	<b>437 144</b>	<b>7 777 366</b>

## EBITDA (Adjusted)

The Duett Software Group Bonds were listed on the Oslo Stock Exchange in April 2021.

Duett Software Group has chosen to include reporting of EBITDA, and certain adjustments are made to the calculation of the Adjusted EBITDA. The relevant adjustments are depreciation & amortization, leasing payments and one-off items of non-recurring, extraordinary, unusual or exceptional nature (including restructuring expenditures).

The said calculation method for Adjusted EBITDA is in line with previous reporting from the Company. Below is the bridge from Operating Profit to Adjusted EBITDA year-to-date for 2024 compared to the same period in 2023.

In NOK'000		
Calculation of EBITDA (Adj.)	YTD 2024	YTD 2023*
<b>Operating profit</b>	<b>1 008</b>	<b>881</b>
Depreciation and amortization	48 712	51 345
Leasing costs	-9 254	-10 111
One-off costs	10 391	16 043
<b>EBITDA (Adjusted)</b>	<b>50 856</b>	<b>58 158</b>

\* The EBITDA figures for year-to-date 2023 have been restated to ensure consistency and comparability of the financial figures across reporting periods.

## Contact Information – Investor Relations

For questions about this quarterly report, or other investor related questions, please reach out to the Duett Software Group Investor Relations contact:

Contact: Mark Ivin, Group CFO

Email: [mark.ivin@duett.no](mailto:mark.ivin@duett.no)

Mobile: +47-94888606

Euronext: [live.euronext.com](https://live.euronext.com) (Duett Software Group reports and press releases)

Company: [duett.no/om-oss/investorinformation](https://duett.no/om-oss/investorinformation)

